






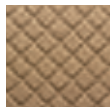


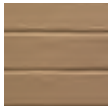



CHAIR OPTIONS + PRICING

OPTIONS	PRICE	
Fabric Application Direction Change Refer to Policies, Terms & Standards Guide		
Standard direction is noted on fabric swatch.		
Change standard application to run railroad or up the bolt	\$105	
Combination Fabrics/Contrasting Throw Pillows		
When choosing two or more fabrics on a style, price the style using the highest grade of fabric selected. Exceptions include: multi-back pillows, throw pillows and contrast welt.		
Multi-Back Pillows, Throw Pillows and Contrast Welt		
These three areas may be contrasted in fabric grades 8 - 60	no charge	
When these areas are contrasted in fabric grades 62 - 160	\$180 per pillow	
For grades 162 and above, except when the style is priced at a higher grade	\$450 per pillow	
See Trim Options for contrast fabric and leather welt on page 26.		
Combination Leathers		
Price each style in the leather grade selected: Kings Road, Grade A, Grade B, Grade C, Grade D, Grade - Specialty Leather. When choosing two or more leathers on a style, price the style using the highest grade of leather selected. If style includes: multi-back pillows or throw pillows, see chart below.		
Multi-Back Pillows or Throw Pillows in Kings Road and Leather Grades A-D		
Leather Multi-Back or Throw Pillow (if standard on leather style)		
Same Grade or Lower	no charge	
Higher Grade than Style	\$180 per pillow	
Style Specific Options		
	A-D and Kings Road Leather/ Raffia Taupe	Specialty Leather
9060-AC Rail Covers	\$300	\$465
9067-CH (Raffia Taupe on outback and outarms)	\$900	..
Adding Leather Areas to a Fabric Style Refer to page 9		
Throw Pillow Options Refer to page 17		
Posh Pillows Refer to page 21		
Nail Bands Refer to page 23		
Create your own nail band by selecting any Vanguard fabric or leather. Specify the band width, nail size and color, and nail spacing.		
Fabric Nail Band	\$60	
Leather Nail Band	\$75	
Refer to page 27 for information on decorative gimp or band.		

OPTIONS	PRICE
Cushion and Back Pillow Options	
Change to non-standard cushions or back pillows (per sofa).	
Cushion Options	
Majestic or Relaxed Down	no charge
Feather Lux*, Bliss Down, Bliss Spring Down	\$75
*Feather Lux on styles standard with Relaxed Down	no charge
Back Pillow Options	
Majestic or Feather Lux*	no charge
*Feather Lux on styles standard with Majestic	\$75
Bliss Comfort	\$75
Cushion configurations can be changed on most styles for a charge of \$225 per seat unit.	\$225
<i>For example, change a three-cushion style to have only two cushions or a single bench cushion. The number of standard cushions are listed for each style in the pricing section.</i>	
Nail Trims	
Add Nail Trim (if applicable)	\$135
Add Premium Nails	\$210
Replace Standard Nails with Premium Nails	\$75
Change Standard Nail Placement*	\$60
Replace Nails with Welt or Remove Nails <i>Contact Account Relations Manager for a custom quote.</i>	custom quote
Greek Key on W782-CH (on outarm)	\$45
If adding band/trim under nails, both charges must be applied.	
*Additional charges may apply if the frame needs adjustments to allow for non-standard nail placement. Contact your account relations representative for upcharge.	
Welt and Seam Options Refer to page 24	
Change the standard welt or seam option:	
Chair (fabric or leather)	\$195
Throw Pillow (fabric or leather)	\$45
Casters, Ferrules, Hardware Refer to page 25	
Casters, ferrules and decorative hardware are standard on items as indicated with each style.	
Caster Example	Ferrule Example
	
Metal & Acrylic Chair	
	
<i>*Standard in Faux Bois Luxe finish.</i>	
V926-CH Dillard Metal & Acrylic Chair <i>Metal finishes (excluding leaf) and metallic paints are available for an upcharge of \$375.</i>	\$2,160

CHAIR OPTIONS + PRICING

OPTIONS	PRICE
Finish Class Upcharges (Exposed Wood)	
Finish upcharges are determined by the amount of wood that will be finished. There are three classes of pricing: 1) Exposed Wood Feet/Legs, 2) Exposed Wood Base, 3) Exposed Wood Frame.	
 Feet/Legs Example	 Base Example
 Frame Example	
Feet/Legs: Standard Paint, Stain or Metallic Paint	no charge
Feet/Legs: Artisan or Make It Yours	\$150
Feet/Legs: Premium Leaf/Custom Embellishment	\$225
Base: Standard Paint, Stain or Metallic Paint	
	no charge
Base: Artisan or Make It Yours	\$300
Base: Premium Leaf/Custom Embellishment	\$450
Frame: Standard Paint, Stain or Metallic Paint	
	no charge
Frame: Artisan or Make It Yours	\$450
Frame: Premium Leaf/Custom Embellishment	\$600
All Optional Metal Finishes	\$375
Self Decking & Arm Caps	
Self-decking is available on fabric loose-seat cushion styles.	
Fabric Grade 8 - 46	\$75
Fabric Grade 48 - 78	\$135
Fabric Grade 80 - Above	\$180
COM Fabric (no charge - 1 yards)	no charge
Arm Caps (per set) (optional on most fully-upholstered pieces)	\$75
Decorative Trims Refer to page 26	
Pillow Application	
Window Pane	
	Contrasting 1-1/2" fabric bands in any fabric can be applied to any throw pillow or back pillow.
Throw Pillow or Multi-Back Pillow (per side, per pillow) (one side)	\$120
Back Pillow (per side, per pillow) (one side)	\$135
Mitered Pillow	
Mitered Pillows (multi-back, kidney, or throw) (per side, per pillow) (one side)	\$120

OPTIONS	PRICE
Diamond Buttons (3/4" Diameter)	
	Apply to any style that is tufted or is produced standard with buttons
	\$150
Leather Buttons	
Replace fabric buttons with leather buttons on tufted styles or styles that come standard with fabric buttons.	\$150
Quilting Options	
Add a Box, Diamond, Horizontal Channel or Vertical Channel Quilt to plain, non-tufted areas as indicated below.	
	
	
Box Quilt (4")	Diamond Quilt (2")
Diamond Quilt (4")	Horizontal Channel Quilt (2")
	
	
Horizontal Channel Quilt (4")	Vertical Channel Quilt (2")
	Vertical Channel Quilt (4")
Area	
Outside (includes outarms and outback)	\$210
Seats: Top of Cushion or Tight Seat	\$105
Seats: Seat Cushion Border	\$105
Backs: Front of Back Pillow or Tight Back	\$105
Backs: Back Pillow Border	\$105
Inarms (per arm)	\$75
Seat Deck	\$105
Front Border	\$75
Pillows: Multi-Back, Throws, Kidneys or Bolsters (per side)	\$105
Skirt Bands	
May be added to skirted styles in 2", 4" or 6" sizes.	
	
Fabric	Chair
COM	\$165
Grade 8 - 42	\$225
Grade 44 - 78	\$330
Grade 80 - Above	\$420
Contrasting corner block in any fabric, \$15 per pleat.	